



R. GLEASON

FINISHING



Dear Valued Customers, and Friends,

We've crossed the starting line of new years resolutions and have found ourselves in the month of love and history. We hope you're making steady progress on your goals for this year. In the spirit of excitement and reflection we want to share milestone that we wouldn't have been able to achieve without your support and collaboration!

A quarter-century ago, fueled by years of experience and an unwavering belief in his vision, Bob established R. Gleason. Bob embarked on a humble path, commencing operations with on-site work and the dedicated efforts. Back then, a lack of a dedicated facility meant Bob often worked tirelessly on his own, commuting extensively to the east side. He provided high-quality, on site work I until 2006, when he initiated a shop in Monroe to continue providing exceptional quality, but in a controlled and safe environment.

Fast forward to 2016, and R. Gleason's growth trajectory increased with the purchase of a building. Year after year, our journey was marked by steadfast progress, thanks in no small part to the support of our incredible customers who stood by us even during economic meltdowns.

In 2018, we made a significant leap forward by acquiring a flatline coater, enabling us to elevate our services and complete larger projects, in less time, while maintaining the quality R. Gleason is known for. This strategic reinvestment, coupled with our commitment to hands-on craftsmanship, paid substantial dividends, allowing us to cater to a broader clientele while maintaining our dedication to excellence.

Our process of creating custom color matches, establishing finishing procedures unique to every project, and utilizing our skills to expand to the dual focus of hand spraying/staining projects as well as and high-volume production work, which is made possible by the relentless dedication of our team. With an average tenure of 7 years, our team members embody the spirit of R. Gleason at every level. Their passion for what they do, coupled with the loyalty of our customers, forms the bedrock of our success.

Last year, 2023, stood out as our biggest year ever. In an industry where choices often involve trade-offs between quality, schedule, and price, we stand proud, offering you the flexibility to choose any two without compromise. There are likely more affordable companies out there, but that's because we deliver on our promise of excellence. Our commitment to quality extends beyond our specialized custom homes to our production work, where every detail is carefully attended to by a team trained for exceeding expectation.

Bob, our founder, gives his all to ensure our customers receive the quality they expect. His scientific approach to finding the perfect colors and finishes mirrors the precision that defines R. Gleason's work.

As we move into the last month of Q1. We want to encourage you to keep your eyes focused on the 2024 goals that you set for yourself and your team. We recognize now more than ever that a group of

people united together by the pursuit of their goals and high standards of performance can accomplish anything they set their minds to. Thank you for being an integral part of our journey. Here's to another 25 years of excellence, growth, and shared success!

Sincerely,

The R. Gleason Team



If you have a success or fun story you'd like to share with us about how we've worked together please feel free to email us so we can share with our community!

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